

Do you share our passion for water technology and want to boost our international projects? Then you might be our new project manager.

Optiqua

Optiqua Technologies provides the water industry with innovative tools for both online and sample based water quality monitoring. All Optiqua products leverage our award winning and patented Lab-on-Chip sensor technology. Based in the Netherlands and Singapore we serve water companies around the world with products to safeguard production and distribution of drinking water.

Project manager- account manager

For our office in The Netherlands, Optiqua is looking for a project manager. We are looking for someone with a background in water technology and with affinity for data processing and analysis. You will support Optiqua's commercial activities by providing technical product presentations and developing user cases. Furthermore, you will contribute to our international sensor projects by supporting installation and commissioning of the sensors, and analysing results. And you will assist our product development by sharing your knowledge of customer needs and experiences.

Our customers are national and international water companies. You will be the contact person to our customers and distributors for all communication concerning the use (including data interpretation, maintenance and support) of our water quality sensors. You will manage our customer projects and will be responsible for their successful execution. Knowledge transfer, both technical and practical, is a key element of this responsibility. Therefore, your excellent communication skills are very important.

Responsibilities

- Prepare and give product presentations
- Manage product documentation
- Project management and support
- Data-analysis and reporting
- Support and training of distributors
- Support the acquisition of customer projects

Desired Candidate Profile

- BSc/MSc in a relevant field, (e.g. civil, chemical or environmental engineering) and minimum 5 years of relevant working experience.
- Experience in the role as engineer with proven affinity for commercial activities, or in a similar technical/commercial position.
- Established network in the water industry is a pre.
- Pragmatic, creative and a good team-player, but also pro-active and leading in developing new initiatives.
- Driven by results but also customer and service oriented.
- Willing to travel.
- Excellent verbal and written communication skills.

For additional information concerning this vacancy, please contact:

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